

# REON

Native American Owned

SBA 8(a) Certified

HUBZone Certification Pending

## CAPABILITY STATEMENT

### Core Competencies

- In-house Mechanical, Electrical, and Plumbing (MEP) Commercial Renovation and Repair Contracts.
- Master Electrician & Master Plumber & Gasfitter on Staff.
- Mission Critical System Installation and Equipment Replacement.
- Design-Build Construction and Renovations.
- Interior Renovations and Buildouts.
- Extensive Experience in Prime Government Contracting and Contract Management.



### Company Profile

Established in 2006; SBA 8(a) Certified in 2015  
Headquarters - Baltimore, MD  
Serving the greater Mid-Atlantic region.  
\$3,000,000 - Individual Bonding;  
\$8,000,000 - Aggregate Bonding

### Differentiators

- Focus on upfront teaming and design efforts. Good reputation for no change order requests and a high quality product for a fair and reasonable price.
- Effective communication style and coordination with customers, facilities personnel, and contracting officials.
- Knowledge and experience with challenging Government scope, scheduling, and funding requirements.
- Experience navigating logistical issues related to high-security environments, coordinating work in occupied spaces, and maintaining critical missions.
- Self-performing journeymen for electrical, mechanical, and plumbing trades.
- USACE/NAVFAC trained personnel and processes for EM385-1-1 Safety, & Quality Control Management.
- 90-minute Emergency Response Time

### Technology & Planning Tools

**SAGE 100** - Estimating & Cost Accounting Program  
**Microsoft Project** - Construction Scheduling  
**AutoCAD** - Design & Drawing Application  
**DCAA Compliant** - Accounting & Payroll Processes

Maintenance & Repair  
Facilities Upgrades  
Communications  
Fire Protection  
Renovations  
Power  
HVAC



### Current and Recent Projects

*Pentagon Heating and Refrigeration Plant; Arlington, VA*  
**Boiler Control Upgrades, \$3.3M**

*Pentagon Property; PA*  
**Intrusion Detection System Installation, \$2.2M**

*General Services Administration; Washington DC*  
**Facilities Assessment Studies at Multiple Buildings, \$1.6M**

*National Institutes of Health; Bethesda, MD*  
**Variable Frequency Drive (VFD) Replacements, \$1.3M**

*General Services Administration; Washington DC*  
**Elevator Modernization Studies at Multiple Buildings, \$463K**

*Pentagon Primary Technology Control Facility; Arlington, VA*  
**Power Distribution Unit (PDU) Installations & Reconfigurations, \$1.1M**

### Company Overview & History

REON Inc. was established in 2006 in Baltimore, MD by company founder and president, Matt Perry. He has developed a pragmatic approach to government construction contracts. His focus is on creating a smooth flow of work that hits all the requirements, without making things more difficult than they need to be. Matt Perry has over 15 years of experience as a Senior Project Manager in the federal commercial construction industry. REON Incorporated has capacity to perform multi-trade projects in the \$100k to \$3M range, with individual bonding available in that amount.

### Socio-Economic Status Representations & Certifications

- Small Business Concern
- SDB 8(a) Certified - Native American Firm
- HUBZone Certification Pending

### NAICS Codes

- 236220 - Commercial and Institutional Building Construction
- 238210 - Electrical Contractors and Other Wiring Installation Contractors
- 238220 - Plumbing, Heating, and Air Conditioning Contractors
- 238990 - All Other Specialty Trade contractors
- 561210 - Facilities Support Services
- 811310 - Commercial and Industrial Machinery Equipment Repair and Maintenance

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### Affiliations



IBEW Local 26



Steamfitters Local 602



ASIS International  
Advancing Security Worldwide®  
ASIS International  
(American Society for Industrial Security)



National Safety Council  
(Chesapeake Regional)

CAGE: 6Q1N3

DUNS: 014-826795